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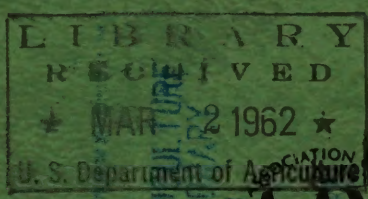
# Wholesale Price List

## SPRING 1962

# Bulk's Nurseries

INC.

## OF NEW JERSEY



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SMITHBURG-MANALAPAN ROAD  
R.D. No. 3

(4 MILES SOUTHWEST OF FREEHOLD —  
OFF FREEHOLD - MT. HOLLY ROAD)

FREEHOLD, N J.

Telephone HOpkins 2-5500

# **SPRING 1962**

## **YOU ARE WELCOME AT BULK'S NURSERIES NEW JERSEY**

Our New Jersey Nursery is growing rapidly and we now have some very nice stock to offer.

We have one of the most complete lines of high quality stock, especially suited for the landscape trade, available in the New Jersey-Pennsylvania-New York Metropolitan area.

Stop in anytime and we will be happy to show you around.

Many items not listed, available at our Babylon Nurseries.

***Growers of Choice Nursery Stock  
For Over 30 Years***

# **Bulk's Nurseries**

INC.

**SMITHBURG-MANALAPAN ROAD**

**R.D. No. 3, FREEHOLD, N. J.**

**(4 Miles Southwest of Freehold —  
Off Freehold - Mt. Holly Road)**

**DAVID R. BULK, President  
MILTON D. COE, CO-ordinator**

**Telephone: HOpkins 2-5500**



**Babylon, L. I., N. Y.**

**610 W. Montauk Highway, Babylon, L. I., N. Y.**

**Telephone MOhawk 9-4400**

**Babylon Catalogue Available Upon Request**



## TERMS AND CONDITIONS OF SALE

The prices published in this list cancel those in all previous lists. They are based on present market conditions and are subject to change without notice.

Prices listed are F.O.B. our Nurseries. Transportation at cost borne by the purchaser.

Quantities 1 to 5 at the each rate; 5 to 25 at the 10 rate; 25 and over at the 100 rate.

All stock when especially selected on the nursery will be sold at prices commensurate with the values of the specimens chosen.

In general, we are unable to do any baling or boxing.

**Guarantee:** As we have no control over conditions after the plants leave the nursery, we will not replace plants that fail to live or thrive.

**Claims:** All claims must be made immediately upon receipt of stock.

**Terms:** Cash with order, or 30 days to parties who have established credit with us.

Balling and burlapping free of charge on evergreens, and also on deciduous stock where B&B is specified; but an additional charge will be made if deciduous stock, not marked B&B, is requested balled and burlapped.

### SCHEDULE OF BALLING CHARGES

Approximate Cost Depending on Varieties

#### DECIDUOUS TREES

|                                            |         |
|--------------------------------------------|---------|
| 1 $\frac{1}{4}$ -1 $\frac{1}{2}$ " Caliper | \$ 4.50 |
| 1 $\frac{1}{2}$ -2"                        | 5.75    |
| 2-2 $\frac{1}{2}$ "                        | 8.50    |
| 2 $\frac{1}{2}$ -3"                        | 11.00   |
| 3-3 $\frac{1}{2}$ "                        | 15.00   |
| 3 $\frac{1}{2}$ -4"                        | 20.00   |
| 4-4 $\frac{1}{2}$ "                        | 28.00   |
| 4 $\frac{1}{2}$ -5"                        | 38.00   |
| 5-6"                                       | 48.00   |
| 6-7"                                       | 60.00   |
| 7-8"                                       | 80.00   |

#### FLOWERING SHRUBS

|       |              |
|-------|--------------|
| 2-3'  | .65          |
| 3-4'  | .75          |
| 4-5'  | 1.00         |
| 5-6'  | 1.50         |
| 6-8'  | 2.50 to 3.50 |
| 8-10' | 5.00 to 6.00 |

The cost of platforms is in addition to the above charges; but will be rebated if they are returned to our nurseries.

Prices Subject to Change Without Notice.

**ABIES douglasii (Douglas Fir)**See *Pseudotsuga* — Page 10

|                                                                         | Each | Each<br>per 10 | Each<br>per 100 |
|-------------------------------------------------------------------------|------|----------------|-----------------|
| <b>ACER palmatum atropurpureum nigra</b><br><b>(Japanese Red Maple)</b> |      |                |                 |

|               |      |      |  |
|---------------|------|------|--|
| 2½-3' Grafted | 9.00 | 8.00 |  |
|---------------|------|------|--|

**A. platanoides (Norway Maple)**

|             |       |       |      |
|-------------|-------|-------|------|
| 1½-1¾" Cal. | 8.25  | 7.00  | 6.00 |
| 1¾-2" "     | 9.75  | 8.50  | 7.00 |
| 2-2¼" "     | 12.75 | 11.00 |      |

**ARONIA arbutifolia brilliantissima**

|      |      |      |     |
|------|------|------|-----|
| 2-3' | .85  | .70  | .60 |
| 3-4' | 1.25 | 1.00 | .85 |
| 5-6' | 2.00 | 1.75 |     |

**AZALEA amoena**

|        |      |      |      |
|--------|------|------|------|
| 10-12" | 2.00 | 1.75 | 1.55 |
|--------|------|------|------|

**A. kaempferi hybrid fedora**

|        |      |      |  |
|--------|------|------|--|
| 12-15" | 2.25 | 2.00 |  |
|--------|------|------|--|

**A. ledifolia alba**

|        |      |      |      |
|--------|------|------|------|
| 10-12" | 2.00 | 1.75 | 1.55 |
| 12-15" | 2.50 | 2.25 | 2.00 |

**A. hinocrimson**

|       |      |      |      |
|-------|------|------|------|
| 8-10" | 1.75 | 1.50 | 1.35 |
|-------|------|------|------|

**AZALEA hinodegiri**

|       |      |      |      |
|-------|------|------|------|
| 8-10" | 1.75 | 1.50 | 1.35 |
|-------|------|------|------|

**BERBERIS Julianae (Wintergreen Barberry)**

|       |      |      |      |
|-------|------|------|------|
| 1½-2' | 3.25 | 3.00 | 2.50 |
|-------|------|------|------|

**B. thunbergii atropurpurea**  
**(Jap. Red Barberry)**

|        |     |     |     |
|--------|-----|-----|-----|
| 15-18" | .60 | .50 | .40 |
| 1½-2'  | .70 | .60 | .50 |
| 2-2½'  | .80 | .70 |     |
| 2½-3'  | .90 | .85 | .75 |

**BETULA alba (European White Birch) B&B**

|        |       |       |  |
|--------|-------|-------|--|
| 12-14' | 19.00 | 17.00 |  |
| 14-16' | 24.00 | 21.50 |  |

**BUDDLEIA (Butterfly Bush) Charming Pink**

|      |     |     |  |
|------|-----|-----|--|
| 3-4' | .85 | .65 |  |
|------|-----|-----|--|

**CALYCANTHOS floridus**

|      |      |      |     |
|------|------|------|-----|
| 2-3' | 1.00 | .85  | .70 |
| 3-4' | 1.20 | 1.00 | .80 |

**CERCIDIPHYLLUM japonicum — B&B**  
**(Katsura Tree)**

|        |       |       |  |
|--------|-------|-------|--|
| 10-12' | 17.00 | 15.00 |  |
|--------|-------|-------|--|

|                                                                | Each  | Each<br>per 10 | Each<br>per 100 |
|----------------------------------------------------------------|-------|----------------|-----------------|
| <b>CHAMAECYPARIS obtusa crippei</b><br>(Golden Hinoki Cypress) |       |                |                 |
| 12-15"                                                         | 2.00  | 1.75           | 1.50            |
| 18-24"                                                         | 3.75  | 3.50           |                 |
| 2-2½'                                                          | 4.50  | 4.00           |                 |
| <b>C. obtusa gracilis (Slender Hinoki Cypress)</b>             |       |                |                 |
| 18-24"                                                         | 3.75  | 3.50           |                 |
| 2-2½'                                                          | 4.50  | 4.00           |                 |
| <b>C. obtusa gracilis compacta</b><br>(Compact Hinoki Cypress) |       |                |                 |
| 10-12"                                                         | 2.75  | 2.50           | 2.25            |
| 15-18"                                                         | 4.50  |                |                 |
| 18-24"                                                         | 5.75  |                |                 |
| 2-2½'                                                          | 7.00  |                |                 |
| <b>C. obtusa nana (Dwarf Hinoki Cypress)</b>                   |       |                |                 |
| 10-12"                                                         | 3.00  | 2.75           |                 |
| <b>C. pisifera aurea (Golden Sawara Cypress)</b>               |       |                |                 |
| 2-2½'                                                          | 2.75  | 2.50           |                 |
| 2½-3'                                                          | 3.25  | 3.00           | 2.50            |
| <b>C. plumosa (Plume Cypress)</b>                              |       |                |                 |
| 2½-3'                                                          | 3.25  | 3.00           | 2.50            |
| <b>C. plumosa aurea (Gold Dust)</b>                            |       |                |                 |
| 1½-2'                                                          | 2.25  | 2.00           |                 |
| 2-2½'                                                          | 2.75  | 2.50           | 2.25            |
| 2½-3'                                                          | 3.25  | 3.00           |                 |
| <b>C. squarrosa (Moss Cypress)</b>                             |       |                |                 |
| 1½-2'                                                          | 2.25  | 2.00           |                 |
| 2-2½'                                                          | 2.75  | 2.50           | 2.25            |
| 2½-3'                                                          | 3.25  | 3.00           |                 |
| <b>CORNUS alba sanguinea</b><br>(Red Twig Dogwood)             |       |                |                 |
| 2-3'                                                           | .80   | .65            | .55             |
| <b>C. florida — B&amp;B</b>                                    |       |                |                 |
| 6-7'                                                           | 9.50  | 8.50           |                 |
| <b>C. florida rubra (Pink Dogwood) — B&amp;B</b>               |       |                |                 |
| 3-4'                                                           | 5.00  | 4.50           | 4.00            |
| 4-5'                                                           | 7.25  | 6.50           | 5.75            |
| 5-6'                                                           | 9.50  | 8.50           | 7.50            |
| 6-7' Heavy                                                     | 13.25 | 11.75          | 10.00           |



|                                                                                   | Each  | Each<br>per 10 | Each<br>per 100 |
|-----------------------------------------------------------------------------------|-------|----------------|-----------------|
| <b>CORNUS kousa (Jap. Dogwood) B&amp;B</b>                                        |       |                |                 |
| 4-5'                                                                              | 6.25  | 5.75           | 5.25            |
| 5-6'                                                                              | 7.75  | 7.00           | 6.50            |
| 6-7'                                                                              | 9.50  | 8.50           |                 |
| <b>C. stolonifera lutea (Yellow Twig Dogwood)</b>                                 |       |                |                 |
| 2-3'                                                                              | .90   | .80            | .65             |
| <b>CORYLUS avellana contorta</b><br>(Filbert — Harry Lauder's Walking-Stick Bush) |       |                |                 |
| 3-4'                                                                              | 6.25  | 5.75           |                 |
| <b>COTONEASTER divaricata — B&amp;B</b>                                           |       |                |                 |
| 3-4'                                                                              | 2.75  | 2.50           | 2.25            |
| 4-5'                                                                              | 3.25  | 3.00           |                 |
| 5-6'                                                                              | 4.00  | 3.50           |                 |
| <b>C. franchetti B&amp;B</b>                                                      |       |                |                 |
| 3-4'                                                                              | 2.75  | 2.50           | 2.25            |
| 5-6'                                                                              | 4.00  | 3.50           |                 |
| 6-8'                                                                              | 5.00  | 4.25           |                 |
| <b>C. horizontalis (Rock Cotoneaster)</b><br>(Container Grown)                    |       |                |                 |
| 15-18"                                                                            | 2.50  | 2.25           | 2.00            |
| 1½-2'                                                                             | 3.00  | 2.75           |                 |
| <b>DAPHNE mezereum (February Daphne)</b>                                          |       |                |                 |
| 15-18"                                                                            | 2.75  | 2.50           |                 |
| <b>DEUTZIA gracilis (Slender Deutzia)</b>                                         |       |                |                 |
| 1½-2'                                                                             | 1.10  | .90            | .75             |
| 2-2½'                                                                             | 1.35  | 1.10           | .90             |
| <b>ELAEOAGNUS umbellata</b><br>(Autumn Russian Olive)                             |       |                |                 |
| 2-3'                                                                              | 1.00  | .85            | .75             |
| <b>FORSYTHIA Lynwood Gold &amp; Spring Glory</b>                                  |       |                |                 |
| 2-3'                                                                              | .90   | .80            | .65             |
| 3-4'                                                                              | 1.20  | 1.00           | .85             |
| 5-6'                                                                              | 1.70  | 1.50           |                 |
| <b>GLEDITSIA inermis</b><br>(Shade Master Honey Locust)<br>(Plant Patent No. 155) |       |                |                 |
| 1½-1¾" Cal.                                                                       | 11.00 | 10.00          | 8.50            |
| 1¾-2" "                                                                           | 13.25 | 11.75          |                 |
| <b>HALESIA tetraptera (Carolina Silver Bell)</b>                                  |       |                |                 |
| 3-4'                                                                              | 1.75  | 1.50           |                 |

|                                             | Each | Each<br>per 10 | Each<br>per 100 |
|---------------------------------------------|------|----------------|-----------------|
| <b>HAMAMELIS virginiana</b>                 |      |                |                 |
| (Common Witch-Hazel)                        |      |                |                 |
| 3-4'                                        | 1.25 | 1.10           |                 |
| 4-5'                                        | 1.40 | 1.25           | 1.15            |
| 5-6'                                        | 1.75 |                |                 |
| <b>HIBISCUS Rose of Sharon</b>              |      |                |                 |
| Lady Stanley — Pink & White, Double         |      |                |                 |
| Woodbridge — Deep Pink                      |      |                |                 |
| 2-3'                                        | .85  | .75            |                 |
| 3-4'                                        | 1.00 | .85            |                 |
| 4-5'                                        | 1.25 | 1.00           |                 |
| 5-6'                                        | 2.00 | 1.50           | 1.25            |
| <b>HYDRANGEA hortensis (Blue Hydrangea)</b> |      |                |                 |
| Medium                                      | 1.25 | 1.00           |                 |
| <b>ILEX convexa (bullata)</b>               |      |                |                 |
| Japanese Boxleaf Holly                      |      |                |                 |
| 12-15"                                      | 2.75 | 2.50           | 2.25            |
| 15-18"                                      | 3.25 | 3.00           | 2.50            |
| 1½-2'                                       | 4.50 |                |                 |
| <b>I. crenata (Jap. Holly)</b>              |      |                |                 |
| 2-2½'                                       | 5.00 | 4.50           | 4.25            |
| 2½-3'                                       | 6.25 | 5.75           | 5.25            |
| 3-3½'                                       | 7.75 | 7.00           |                 |
| <b>I. crenata (Spreading Type)</b>          |      |                |                 |
| 15-18"                                      | 3.25 | 3.00           |                 |
| 1½-2'                                       | 4.00 | 3.75           |                 |
| 2-2½'                                       | 5.00 | 4.75           | 4.25            |
| 2½-3'                                       | 6.50 | 6.00           | 5.25            |
| 3-3½'                                       | 9.25 | 8.50           |                 |
| <b>I. crenata compacta Dwarf</b>            |      |                |                 |
| Low Growing — Hardy                         |      |                |                 |
| 12-15"                                      | 3.25 | 3.00           | 2.75            |
| 15-18"                                      | 4.25 | 4.00           | 3.75            |
| 1½-2'                                       | 5.00 | 4.50           | 4.25            |
| 2-2½'                                       | 6.75 | 6.25           |                 |
| <b>I. crenata hetzi</b>                     |      |                |                 |
| 18-24"                                      | 4.50 | 4.00           |                 |
| 2-2½'                                       | 6.00 |                |                 |
| <b>I. glabra (Inkberry)</b>                 |      |                |                 |
| 1½-2'                                       | 3.00 | 2.75           | 2.50            |
| 2-2½'                                       | 3.75 | 3.50           |                 |
| 2½-3'                                       | 5.00 | 4.50           | 4.00            |
| 3-4'                                        | 6.75 | 6.00           | 5.00            |
| 4-5'                                        | 9.00 | 8.00           |                 |

|                                    |     | Each  | Each<br>per 10 | Each<br>per 100 |
|------------------------------------|-----|-------|----------------|-----------------|
| <b>ILEX opaca (American Holly)</b> |     |       |                |                 |
| 2-3'                               | B&B | 5.00  | 4.50           | 4.00            |
| 3-4'                               | B&B | 7.25  | 6.75           | 6.25            |
| 4-5'                               | B&B | 12.00 |                |                 |

**I. opaca brilliantissima**

(One of the best named varieties, heavy  
fruiting, dark green foliage)

|       |            |      |      |      |
|-------|------------|------|------|------|
| 1½-2' | Containers | 3.25 | 2.75 | 2.50 |
| 2½-3' |            | 5.25 | 4.75 |      |
| 3-4'  |            | 8.00 | 7.50 |      |

**I. rotundifolia (Round Leaf Jap. Holly)**

|       |  |      |      |      |
|-------|--|------|------|------|
| 1½-2' |  | 4.00 | 3.75 | 3.50 |
| 2-2½' |  | 5.25 | 4.75 |      |
| 2½-3' |  | 6.50 | 6.00 | 5.50 |
| 3-3½' |  | 8.00 | 7.25 |      |

**JUNIPERUS chinensis pfitzeriana**

(Pfitzer Juniper)

|       |  |      |      |      |
|-------|--|------|------|------|
| 1½-2' |  | 3.50 | 3.25 | 3.00 |
| 2-2½' |  | 4.50 | 4.00 | 3.75 |

**J. depressa plumosa (Andorra Juniper)**

|        |  |      |      |      |
|--------|--|------|------|------|
| 15-18" |  | 3.00 | 2.75 |      |
| 1½-2'  |  | 3.75 | 3.50 | 3.25 |

**J. glauca hetzi (Hetz's Spreading Juniper)**

|        |  |      |      |      |
|--------|--|------|------|------|
| 12-15" |  | 1.75 | 1.60 | 1.35 |
| 15-18" |  | 2.75 | 2.50 | 2.25 |
| 1½-2'  |  | 3.50 | 3.25 | 3.00 |
| 2-2½'  |  | 4.25 | 4.00 |      |
| 2½-3'  |  | 5.25 | 5.00 | 4.75 |
| 3-3½'  |  | 7.75 | 7.00 |      |

**J. glauca hetzi (Upright Type)**

|       |  |      |      |  |
|-------|--|------|------|--|
| 3-4'  |  | 7.75 |      |  |
| 4-4½' |  | 9.50 | 8.50 |  |

**J. pfitzeriana compacta**

(Compact Pfitzer Juniper)

|       |  |      |      |      |
|-------|--|------|------|------|
| 1½-2' |  | 3.75 | 3.50 | 3.25 |
| 2-2½' |  | 4.75 | 4.50 | 4.25 |

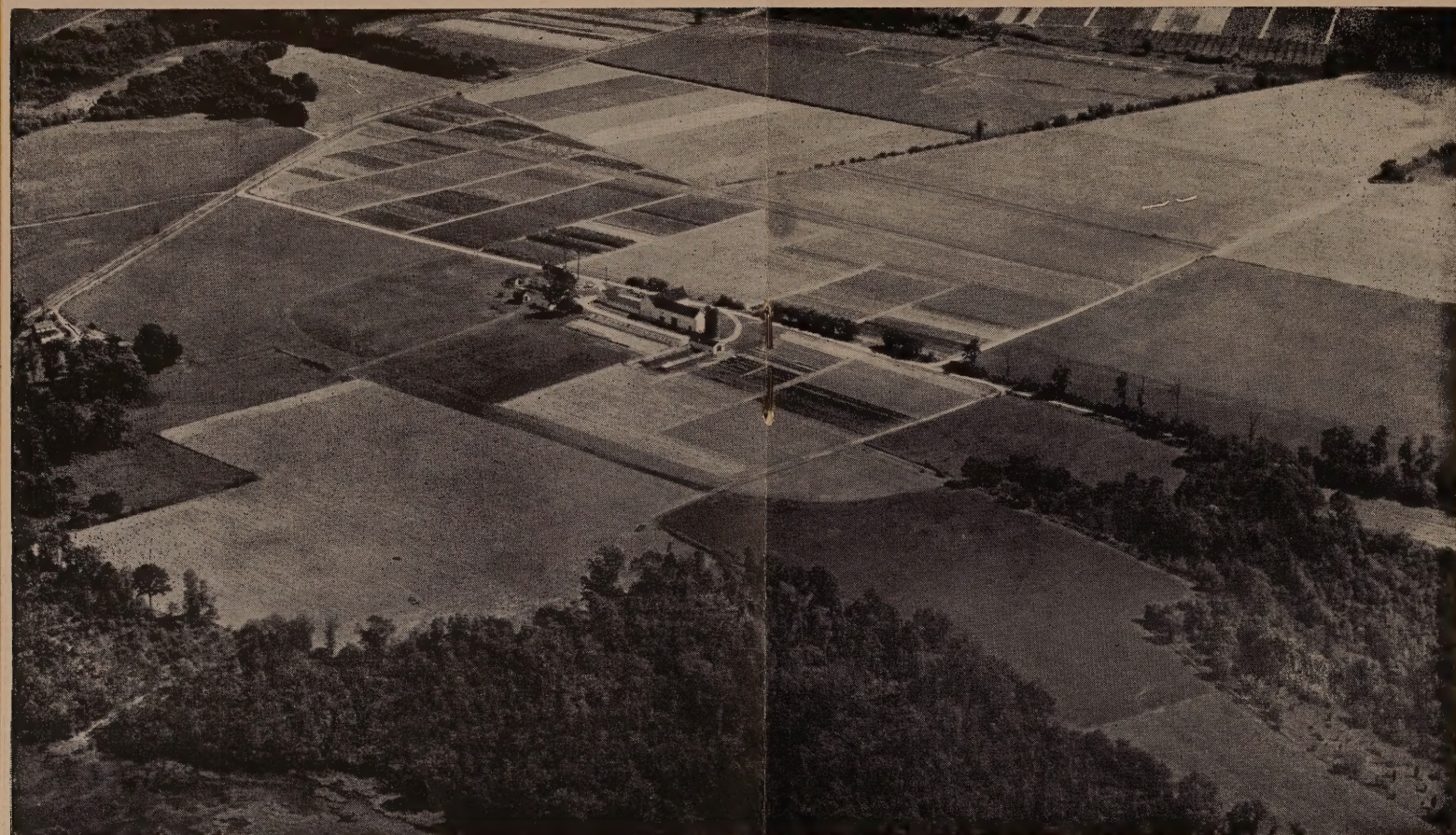
**J. stricta**

|       |  |      |      |      |
|-------|--|------|------|------|
| 1½-2' |  | 3.00 | 2.75 | 2.50 |
| 2-2½' |  | 3.50 | 3.25 | 3.00 |
| 2½-3' |  | 4.00 |      |      |



|                                                        | Each  | Each<br>per 10 | Each<br>per 100 |
|--------------------------------------------------------|-------|----------------|-----------------|
| <b>LIQUIDAMBER styraciflua (Sweet Gum) B&amp;B</b>     |       |                |                 |
| 2-2½" Cal.                                             | 20.00 | 18.00          |                 |
| 2½-3" "                                                | 26.00 | 24.00          |                 |
| <b>LIGUSTRUM ibota regelianum<br/>(Regel's Privet)</b> |       |                |                 |
| 1½-2'                                                  | .45   | .40            | .35             |
| 2-3'                                                   | .65   | .55            | .45             |
| 3-4'                                                   | 1.25  | 1.00           | .75             |
| <b>L. ovalifolium (California Privet)</b>              |       |                |                 |
| 2-3'                                                   |       | .23            | .19             |
| 3-4' Heavy                                             |       | .30            | .25             |
| <b>LIRIODENDRON tulipifera (Tulip Tree)</b>            |       |                |                 |
| 3½-4" Cal. B&B                                         | 48.00 | 44.00          |                 |
| <b>MAGNOLIA soulangeana — B&amp;B</b>                  |       |                |                 |
| 4-5'                                                   | 6.75  | 6.00           | 5.00            |
| 5-6'                                                   | 8.75  | 7.75           |                 |
| <b>M. soulangeana alba superba, lennei</b>             |       |                |                 |
| 3-4'                                                   | 6.75  |                |                 |
| 4-5'                                                   | 8.50  | 7.75           |                 |
| <b>M. soulangeana nigra</b>                            |       |                |                 |
| 2-3'                                                   | 4.75  | 4.25           |                 |
| 3-4'                                                   | 6.75  | 6.00           |                 |
| <b>M. stellata</b>                                     |       |                |                 |
| 2-3'                                                   | 5.75  | 5.25           |                 |
| <b>MALUS almey, eleyi, hopa</b>                        |       |                |                 |
| 4-5'                                                   | 3.75  | 2.75           | 2.00            |
| 5-6'                                                   | 4.50  | 3.50           | 2.75            |
| 6-8'                                                   | 5.75  | 5.00           | 4.50            |
| <b>M. arnoldiana (Arnold's Crab)</b>                   |       |                |                 |
| 5-6'                                                   | 4.75  | 4.25           |                 |
| 6-8'                                                   | 7.25  |                |                 |
| <b>M. floribunda pendula (Pink Weeping Crab)</b>       |       |                |                 |
| 4-5' B.R.                                              | 4.50  | 4.00           |                 |
| 5-6' B&B                                               | 10.00 | 9.00           |                 |
| 6-8' "                                                 | 14.00 |                |                 |
| <b>MYRICA pennsylvanica (Bayberry)</b>                 |       |                |                 |
| 12-15"                                                 | 2.50  | 2.25           | 2.00            |





**AIRVIEW OF OUR NURSERIES**  
(SMITHBURG-MANALAPAN ROAD, R.D. 3, FREEHOLD, N. J.)

|                                      | Each | Each<br>per 10 | Each<br>per 100 |
|--------------------------------------|------|----------------|-----------------|
| <b>PICEA excelsa (Norway Spruce)</b> |      |                |                 |
| 1½-2'                                | 2.25 | 2.00           |                 |
| 2-2½'                                | 2.75 | 2.50           | 2.25            |
| 2½-3'                                | 3.00 | 2.75           |                 |

|                                    |      |      |      |
|------------------------------------|------|------|------|
| <b>PIERIS japonica (Andromeda)</b> |      |      |      |
| 12-15"                             | 2.75 | 2.50 | 2.25 |
| 15-18"                             | 3.35 | 3.00 | 2.75 |

|                               |      |      |  |
|-------------------------------|------|------|--|
| <b>P. <sup>NUS</sup>nigra</b> |      |      |  |
| 2-2½'                         | 4.50 | 4.25 |  |
| 2½-3'                         | 6.00 | 5.75 |  |

|                                |      |      |  |
|--------------------------------|------|------|--|
| <b>P. strobus (White Pine)</b> |      |      |  |
| 2½-3'                          | 5.00 | 4.50 |  |
| 3-4'                           | 6.50 | 6.00 |  |

|                                                               | Each | Each<br>per 10 | Each<br>per 100 |
|---------------------------------------------------------------|------|----------------|-----------------|
| <i>PINUS</i><br><b>PIERIS thunbergi (Japanese Black Pine)</b> |      |                |                 |
| 1½-2'                                                         | 3.25 | 2.75           | 2.50            |
| 2-2½'                                                         | 4.50 | 4.25           | 4.00            |
| 2½-3'                                                         | 6.00 | 5.75           | 5.25            |
| 3-3½'                                                         | 8.00 | 7.50           |                 |

|                                                                |       |       |       |
|----------------------------------------------------------------|-------|-------|-------|
| <b>PLATANUS acerifolia (Sycamore)</b><br><b>(London Plane)</b> |       |       |       |
| 1¼-1½" Cal.                                                    | 6.00  | 5.00  | 4.50  |
| 1½-1¾" "                                                       | 9.50  | 8.00  | 6.75  |
| 1¾-2" "                                                        | 12.00 | 10.50 | 8.00  |
| 2-2¼" "                                                        | 14.00 | 12.00 | 9.75  |
| 2¼-2½" "                                                       | 18.00 | 16.00 | 12.50 |
| 2½-2¾" "                                                       | 21.00 | 18.00 | 17.00 |
| 2¾-3" "                                                        | 24.00 | 21.00 |       |
| 3-3½" "                                                        | 30.00 | 27.00 |       |
| 3½-4" "                                                        | 36.00 | 33.00 |       |
| 4-5" "                                                         | 45.00 | 41.00 |       |







|                                                                                                                                                                               | Each  | Each<br>per 10 | Each<br>per 100 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------|----------------|-----------------|
| <b>PRUNUS kwansan (Dble. Dark Pink)</b><br>(Japanese Flowering Cherry)                                                                                                        |       |                |                 |
| 4-5'                                                                                                                                                                          | 3.00  | 2.75           |                 |
| <b>PRUNUS maritima (Beach Plum)</b>                                                                                                                                           |       |                |                 |
| 3-3½'                                                                                                                                                                         | 1.35  | 1.15           |                 |
| <b>PSEUDOTSUGA douglasi (Douglas Fir)</b>                                                                                                                                     |       |                |                 |
| 2-2½'                                                                                                                                                                         | 3.50  | 3.25           |                 |
| 2½-3'                                                                                                                                                                         | 4.50  | 4.00           |                 |
| <b>PYRACANTHA lalandi (Firethorn)</b>                                                                                                                                         |       |                |                 |
| 15-18" Containers                                                                                                                                                             | 2.00  | 1.75           |                 |
| 1½-2" "                                                                                                                                                                       | 2.50  | 2.25           | 2.00            |
| 2-2½" "                                                                                                                                                                       | 3.50  | 3.25           | 3.00            |
| <b>QUERCUS palustris (Pin Oak)</b>                                                                                                                                            |       |                |                 |
| 1½-1¾" Cal.                                                                                                                                                                   | 10.00 | 9.00           |                 |
| 1¾-2" "                                                                                                                                                                       | 13.00 | 12.00          | 10.50           |
| 2-2¼" "                                                                                                                                                                       | 16.00 | 14.50          |                 |
| <b>RHODODENDRON hybrid (America - Red)</b>                                                                                                                                    |       |                |                 |
| 12-15"                                                                                                                                                                        | 3.25  | 3.00           | 2.75            |
| 15-18"                                                                                                                                                                        | 4.25  | 4.00           |                 |
| <b>R. hybrid Boule de Neige (White)</b>                                                                                                                                       |       |                |                 |
| 12-15"                                                                                                                                                                        | 3.25  | 3.00           |                 |
| <b>R. catawbiense Boursault (Lilac)</b>                                                                                                                                       |       |                |                 |
| 12-15"                                                                                                                                                                        | 2.75  | 2.50           | 2.25            |
| 15-18"                                                                                                                                                                        | 3.75  | 3.50           | 3.25            |
| 18-24"                                                                                                                                                                        | 4.75  | 4.50           |                 |
| <b>R. hybrids in Varieties —</b>                                                                                                                                              |       |                |                 |
| Caractacus, bright purplish crimson;<br>catawbiense album, white; Cunningham,<br>white; Dr. H. C. Dresselhuys,<br>Aniline red; Dr. Edward S. Rand, red;<br>Prof. Bettex, red. |       |                |                 |
| 12-15"                                                                                                                                                                        | 3.00  | 2.75           | 2.50            |
| 15-18"                                                                                                                                                                        | 4.00  | 3.75           | 3.50            |
| 18-24"                                                                                                                                                                        | 5.75  | 5.00           |                 |
| <b>R. catawbiense grandiflora, Lilac;</b><br><b>English Roseum, rose pink</b>                                                                                                 |       |                |                 |
| 12-15"                                                                                                                                                                        | 2.75  | 2.50           | 2.25            |
| 15-18"                                                                                                                                                                        | 3.75  | 3.50           | 3.25            |
| <b>ROSA rugosa (Rugosa Rose)</b>                                                                                                                                              |       |                |                 |
| 2-2½'                                                                                                                                                                         | 1.25  | 1.00           | .85             |
| 2½-3'                                                                                                                                                                         | 1.75  | 1.50           | 1.25            |

|                                                                                                                                                | Each  | Each<br>per 10 | Each<br>per 100 |
|------------------------------------------------------------------------------------------------------------------------------------------------|-------|----------------|-----------------|
| <b>SALIX purpurea nana (Dwarf Arctic Willow)</b>                                                                                               |       |                |                 |
| 1½-2'                                                                                                                                          | .75   | .60            | .50             |
| <b>SORBUS aucuparia (Mountain Ash)</b>                                                                                                         |       |                |                 |
| 1¾-2'' Cal.                                                                                                                                    | 8.00  | 7.25           |                 |
| 2-2½'' "                                                                                                                                       | 11.00 | 10.00          | 9.00            |
| 2½-3'' "                                                                                                                                       | 13.50 | 12.50          |                 |
| <b>SPIREA opulifolius (Physocarpus - Ninebark)</b>                                                                                             |       |                |                 |
| 3-4'                                                                                                                                           | .80   | .70            | .60             |
| <b>SYMPHORICARPOS vulgaris (Coralberry)</b>                                                                                                    |       |                |                 |
| 2-3'                                                                                                                                           | .70   | .60            |                 |
| <b>SYRINGA hybrids assorted — B&amp;B</b>                                                                                                      |       |                |                 |
| 2-3'                                                                                                                                           | 2.75  | 2.50           | 2.25            |
| <b>S. persica (Persian Lilac)</b>                                                                                                              |       |                |                 |
| 4-5'                                                                                                                                           | 1.75  | 1.50           | 1.25            |
| 5-6'                                                                                                                                           | 2.25  |                |                 |
| <b>TAXUS baccata repandens</b>                                                                                                                 |       |                |                 |
| 15-18''                                                                                                                                        | 5.00  | 4.50           |                 |
| 1½-2'                                                                                                                                          | 5.75  | 5.25           | 4.50            |
| 2-2½'                                                                                                                                          | 7.75  | 7.00           |                 |
| 2½-3'                                                                                                                                          | 10.50 |                |                 |
| <b>T. cuspidata</b>                                                                                                                            |       |                |                 |
| 15-18''                                                                                                                                        | 3.50  | 3.25           | 2.75            |
| 1½-2'                                                                                                                                          | 4.25  | 4.00           | 3.50            |
| 2-2½'                                                                                                                                          | 5.75  | 5.25           | 4.75            |
| <b>T. cuspidata nigra bulki (Bulk's Yew). Same habit of growth as Taxus cuspidata, but with excellent very dark foliage. — A choice plant.</b> |       |                |                 |
| 15-18''                                                                                                                                        | 4.00  | 3.75           | 3.25            |
| 1½-2'                                                                                                                                          | 4.75  | 4.50           | 4.00            |
| 2-2½'                                                                                                                                          | 6.25  | 5.75           | 5.25            |
| <b>T. densiformis</b>                                                                                                                          |       |                |                 |
| 15-18''                                                                                                                                        | 3.50  | 3.25           | 2.75            |
| 1½-2'                                                                                                                                          | 4.25  | 4.00           | 3.50            |
| <b>T. capitata (Upright Japanese Yew)</b>                                                                                                      |       |                |                 |
| 1½-2'                                                                                                                                          | 4.75  | 4.25           | 3.75            |
| 2-2½'                                                                                                                                          | 5.75  | 5.25           | 4.75            |
| 2½-3'                                                                                                                                          | 7.25  | 6.75           | 6.25            |
| 3-3½'                                                                                                                                          | 9.50  | 8.75           | 8.00            |



|                                                                                                                                          | Each  | Each<br>per 10 | Each<br>per 100 |
|------------------------------------------------------------------------------------------------------------------------------------------|-------|----------------|-----------------|
| <b>TAXUS cusp. capitata — Large Leaf Upright Yew. (An upright variety with leaves resembling those of T. nana — a very slow grower.)</b> |       |                |                 |
| 1½-2'                                                                                                                                    | 5.25  | 4.75           |                 |
| 2-2½'                                                                                                                                    | 6.50  | 6.00           | 5.50            |
| <b>T. media browni (Browns Upright Yew)</b>                                                                                              |       |                |                 |
| 15-18"                                                                                                                                   | 3.75  | 3.50           | 3.25            |
| 18-24"                                                                                                                                   | 4.75  | 4.50           |                 |
| <b>T. media hatfieldi (Hatfield Yew)</b>                                                                                                 |       |                |                 |
| 15-18"                                                                                                                                   | 3.75  | 3.50           | 3.00            |
| 1½-2'                                                                                                                                    | 4.50  | 4.25           | 3.75            |
| <b>T. media hicksi (Hicks Yew)</b>                                                                                                       |       |                |                 |
| 15-18"                                                                                                                                   | 3.50  | 3.25           | 2.75            |
| 1½-2'                                                                                                                                    | 4.25  | 4.00           | 3.50            |
| 2-2½'                                                                                                                                    | 5.50  | 5.25           | 4.50            |
| <b>T. intermedia (Nana - Spreading Type)</b>                                                                                             |       |                |                 |
| 15-18"                                                                                                                                   | 3.75  | 3.50           | 3.00            |
| 1½-2'                                                                                                                                    | 4.75  | 4.50           | 4.00            |
| 2-2½'                                                                                                                                    | 6.75  | 6.25           | 5.75            |
| <b>THUJA occidentalis compacta &amp; hoveyi (Globe Type Arborvitae)</b>                                                                  |       |                |                 |
| 15-18"                                                                                                                                   | 2.25  | 2.00           | 1.75            |
| 1½-2'                                                                                                                                    | 2.75  | 2.50           | 2.25            |
| <b>T. occ. nigra (Dark American Arborvitae)</b>                                                                                          |       |                |                 |
| 2-2½'                                                                                                                                    | 2.75  | 2.50           | 2.25            |
| 2½-3'                                                                                                                                    | 3.25  | 3.00           | 2.75            |
| 3-4'                                                                                                                                     | 4.00  | 3.75           | 3.50            |
| <b>T. occ. plicata (Giant Arborvitae)</b>                                                                                                |       |                |                 |
| 2-2½'                                                                                                                                    | 2.75  | 2.50           | 2.25            |
| 2½-3'                                                                                                                                    | 3.25  | 3.00           | 2.75            |
| 3-4'                                                                                                                                     | 4.00  | 3.75           | 3.50            |
| <b>TSUGA canadensis (Canadian Hemlock)</b>                                                                                               |       |                |                 |
| 2-2½'                                                                                                                                    | 3.75  | 3.50           | 3.00            |
| 2½-3'                                                                                                                                    | 4.75  | 4.50           | 4.00            |
| 3-3½'                                                                                                                                    | 6.50  | 6.00           | 5.25            |
| 3½-4'                                                                                                                                    | 7.50  | 7.00           | 6.25            |
| 4-5'                                                                                                                                     | 10.00 | 9.00           |                 |

|                                                                                         | Each  | Each<br>per 10 | Each<br>per 100 |
|-----------------------------------------------------------------------------------------|-------|----------------|-----------------|
| <b>VIBURNUM burkwoodi &amp; juddi</b>                                                   |       |                | <b>B&amp;B</b>  |
| 1½-2'                                                                                   | 2.75  | 2.50           | 2.25            |
| 2-3'                                                                                    | 4.00  | 3.75           | 3.50            |
| <b>V. opulus (European Cranberry Bush)</b>                                              |       |                |                 |
| 2½-3'                                                                                   | 1.25  | 1.10           | .90             |
| <b>V. theiferum</b>                                                                     |       |                |                 |
| 2-3'                                                                                    | 1.25  | 1.10           | .90             |
| <b>V. tomentosum</b>                                                                    |       |                |                 |
| 4-5'                                                                                    | 1.75  | 1.50           |                 |
| <b>WEIGELA vaniceki</b>                                                                 |       |                |                 |
| 2-3'                                                                                    | 1.00  | .80            | .70             |
| 4-5'                                                                                    | 1.50  | 1.25           | 1.00            |
| 5-6'                                                                                    | 2.00  | 1.75           |                 |
| <b>ZELKOVA serrata (Japanese Zelkova)</b>                                               |       |                |                 |
| <b>Medium Size Tree Much Like American Elm. — Not Susceptible to Dutch Elm Disease.</b> |       |                |                 |
| 2-2½" Cal.                                                                              | 15.00 | 13.50          |                 |

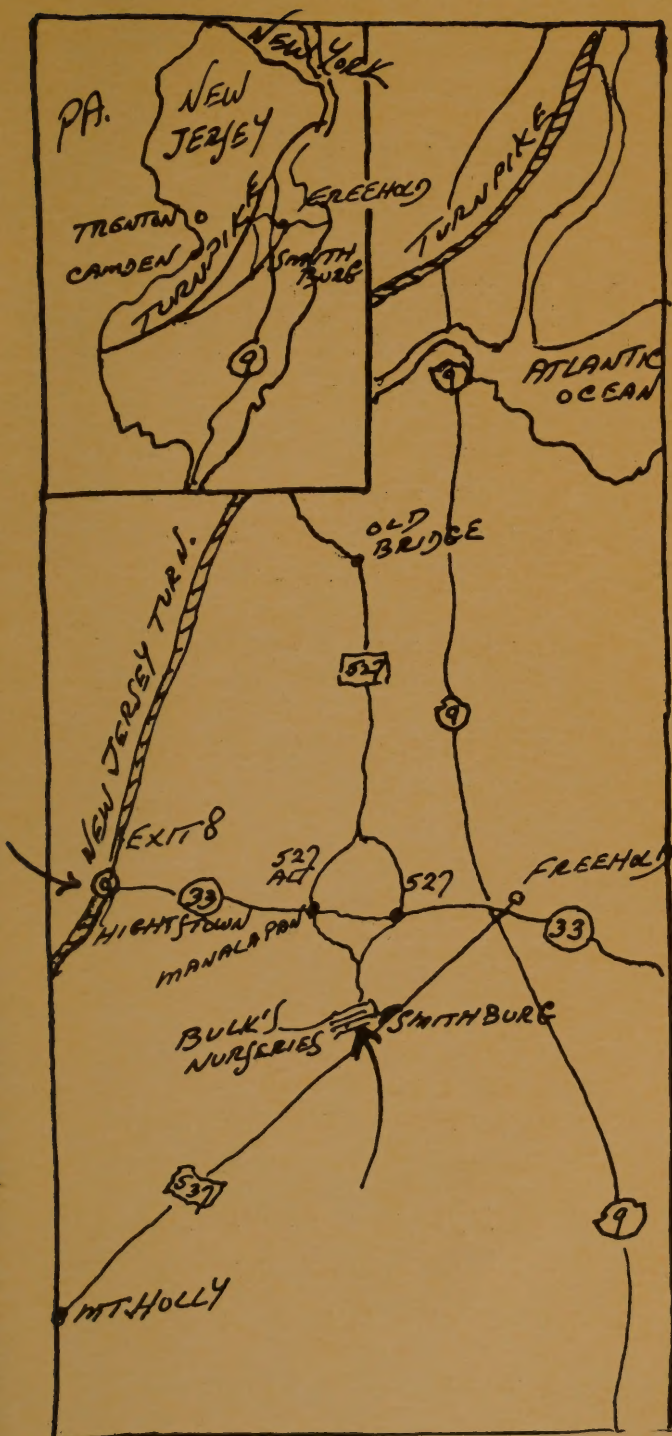
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| 9-10' Whips - Budded ( $\frac{3}{4}$ -1" Cal.) | \$2.25 |
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| 4-5'                                           | 2.75   |
| <b>BETULA laciniata</b>                        |        |
| (Cutleaf Weeping Birch)                        |        |
| 7-8'                                           | 3.45   |
| <b>GLEDITSIA (Sunburst Locust)</b>             |        |
| 7-8' Whips                                     | 4.00   |
| <b>KOELREUTERIA paniculata</b>                 |        |
| 6-8'                                           | 4.00   |
| <b>LABURNUM vossi (Golden Chain)</b>           |        |
| 8-10'                                          | 3.00   |
| <b>PRUNUS kwanzan (Flowering Cherry)</b>       |        |
| 6-7'                                           | 3.35   |
| <b>PRUNUS Mt. Fujii (Flowering Cherry)</b>     |        |
| 6-7'                                           | 3.35   |
| <b>PRUNUS subhirtella</b>                      |        |
| (Double Weeping Cherry)                        |        |
| 2 Yr. #1                                       | 5.00   |
| <b>QUERCUS palustris</b>                       |        |
| 6-7' Whips                                     | 3.30   |



**... Memo ...**

... **Memo** ...



From New Jersey Turnpike turn off at Exit 8, take Route 33 to Manalapan, turn right on 527 (Alt.).

On Route 9 pass under Route 537 (going south — Exit is on left only — just past underpass) then take

Route 537 four miles to Smithburg.



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